

EPOK

FASTIGHETSFÖRMEDELING

SELLERS GUIDE

Sell your home through Epok Fastighetsförmedling.

When you sell your home, various factors and considerations come into play.

It is mostly a question of standing out from the crowd in order to find the right buyer for your home. Here at Epok, we know how best to present, market and show off your home. This will maximise our chances of finding the right buyer.



SALE PRICE

We always offer our customers sales advice free of charge. To determine the right price for your property, we will first visit the property and then compare it with other properties on the market. Once we have done this, we will have a clear picture of the property and will be able to give you an accurate market price.



AGREEMENT & FEE

Once we have arrived at a sale price, we will draw up an agreement which governs the relationship between us and states our fee.



DOCUMENTS

Before we can start the selling process, we will need the following documents:

- NIE numbers and passports for all owners
 - Copy of Nota Simple (title deed)
 - Most recent IBI receipt (property tax)
 - Most recent electricity bill
 - Most recent water bill
- Most recent comunidad bill (the association) and contact details for the association
- Certificado electrico (energy declaration)



PRESENTATION & MARKETING

Media and good photographs are two of the most important considerations before we market any property and we guarantee you a professional presentation of the highest quality. We will market your property on our website and through social media, various Scandinavian sites and on the joint portal used by all estate agents operating in southern Spain. This will ensure that we cover all relevant types of buyers and nationalities.



VIEWINGS

First impressions are the most important and we will always prepare your home for a viewing by opening blinds and switching on lights to make your home look as inviting as possible. As a seller, you can boost your chances of a sale by tidying up and having your home cleaned prior to a viewing. Our agents are always well-informed about the properties we sell and are able to answer any questions and provide customers with all relevant information during a viewing. They will also spend a lot of time showing off the best that your area has to offer.

CONTACT US

Welcome to Epok Fastighetsförmedling, Swedish estate agency with over 10 years of experience on the Costa del Sol in Spain. With our local knowledge, market experience and commitment, we will help you find your perfect home.

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